

Right to request workshop

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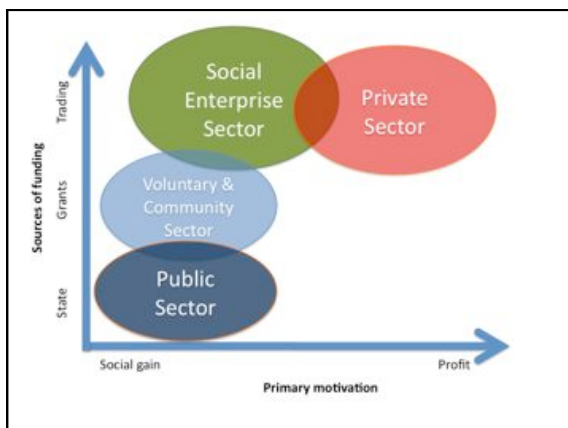
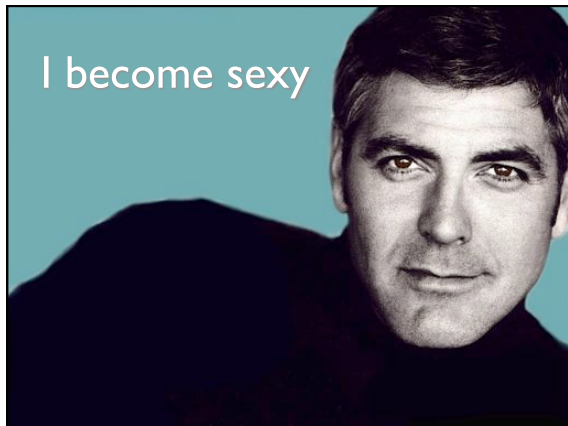
Part I

What is a social enterprise?



Gamekeeper turned pheasant





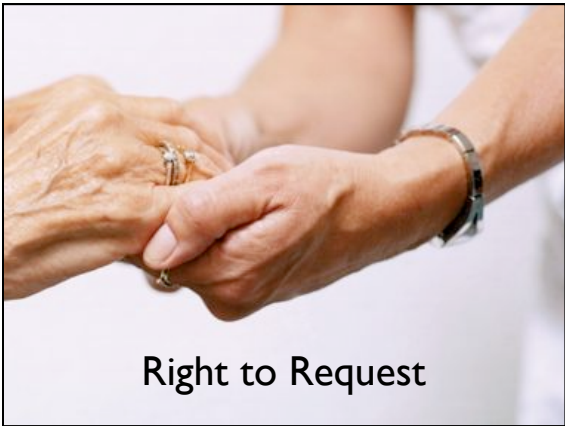
Characteristics

- Values not structures
- Trading for social good
- Profit-making organisations

A photograph of several stacks of coins of various denominations.

Examples

- Sandwell Community Caring Trust
- Kath Locke Centre
- Central Surrey Health
- Open Door
- CHAP



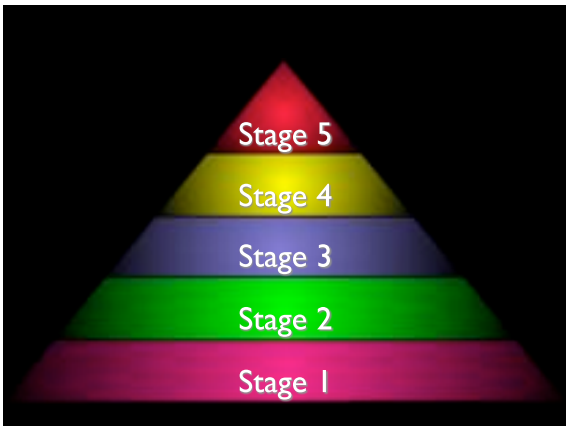
Right to Request

Pensions & TUPE

- Normal TUPE processes
- Existing staff can stay in NHS Pension Scheme
- As long as they work on NHS contracts
 - Excludes injury benefit
 - Excludes premature retirement
 - Excludes redundancy

Part 2

How do you set up a social enterprise?



Stage 1
Unaware of risk

Stage 2 - Business model

	TUCA	SBAT
96	Nickel	3
97	Nickel	3
98	Nickel	X
99	Stew Smith	lan
00	Nickel	Nash
01	Rachael	Norbert/Gabriel
02		

95 - Dave Currie

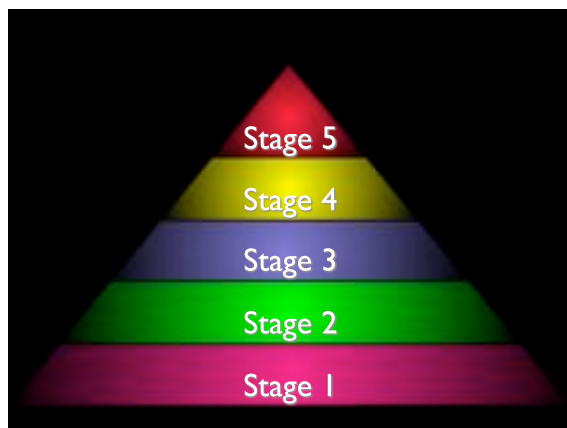
Stage 3 - legal & organisational

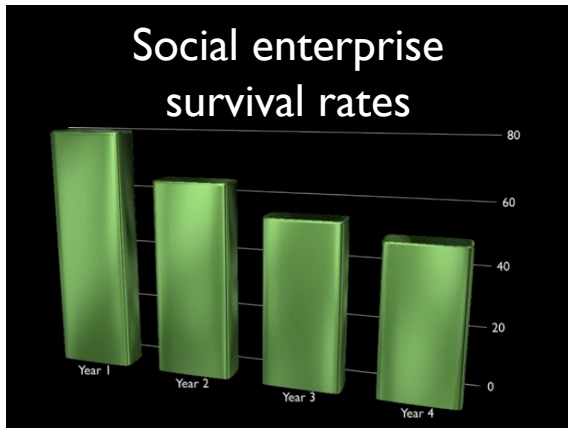


Stage 4 - start-up funding and contracts

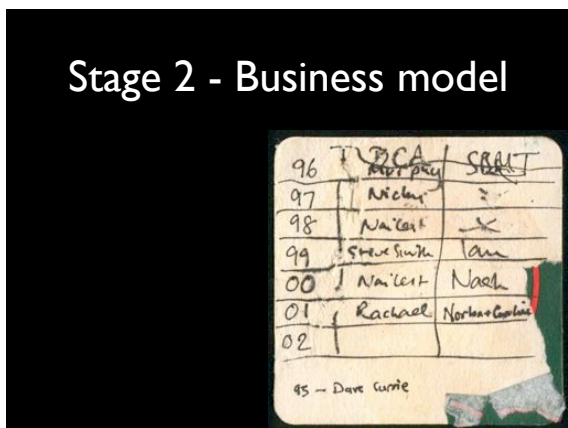


Stage 5 - Launch





- Risk of failure
- Risk of bankruptcy
- Lack of certainty
- Poor support
- Fear
- Isolation
- Did I mention risk?
- Control of your own life
- Living your dream
- Creativity
- Innovation
- Passion
- A chance to make the world a better place



EPOCH Model

What are you **EXCELLENT** at? Which **PEOPLE** could you benefit? What **OPPORTUNITIES** could you benefit from?



EPOCH

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EPOCH Model

What are you **EXCELLENT** at? Which **PEOPLE** could you benefit? What **O**



Stage 3 - legal & organisational



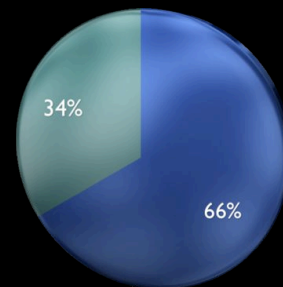
Form follows function



Stage 4 - start-up funding and contracts



Public sector contracts



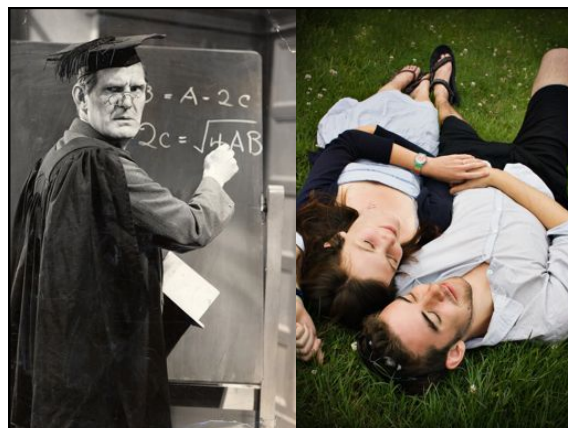
● 1 year ● longer

Opportunity costs - £3.6m



£1,000 x 3680 people

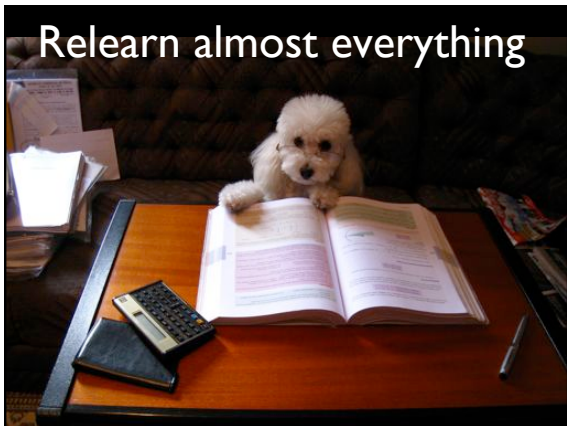
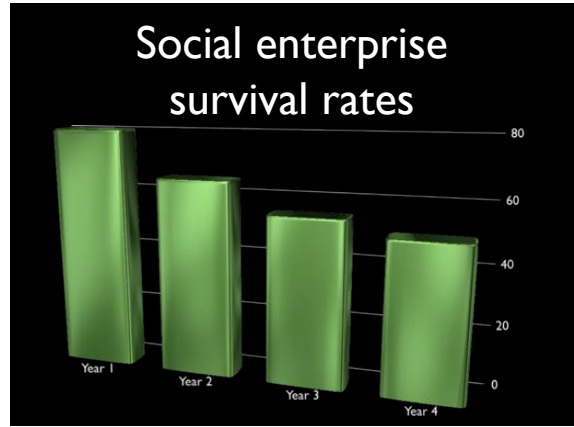
£20,000 x 180 women

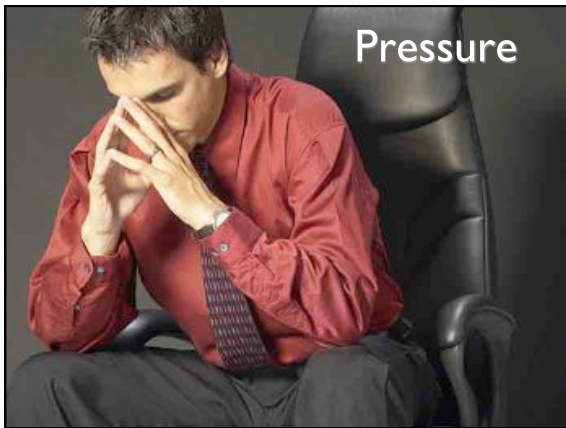


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- Lack of certainty
- Poor support
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- Did I mention risk?
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Part 3

Next steps - the next 12 months





Thinking time



Get as much information as possible



Find a partner



You need 2 business plans



Perspective -
286 Saturdays



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